# Spotlight Programme 2025/26

& other Africa Tourism Events as at: 18 June 2025

houston

# 2025

• 23 - 25 June: ATTA Experience London

**Thursday, 03 July: Spotlight TravelExpo: Harare (Zimbabwe)** Meet Zimbabwean travel agents & tour operators selling regional, overseas travel & domestic tourism: Afternoon session: 12h00 - 18h00: **Table cost:** USD850/ZAR15,950 (plus VAT for South African companies)

**Thursday, 28 August:** *Spotlight TravelExpo: Kampala (Uganda)* Meet Ugandan travel agents & tour operators selling regional, overseas travel & domestic tourism: Morning session & lunch: 09h00 - 14h00: **Table cost:** USD800/ZAR15,200 (plus VAT for South African companies).

#### Friday, 19 September: Spotlight on Africa & Indian Ocean Islands TravelExpo: Dar es Salaam (Tanzania)

Engage with Dar es Salaam-based travel agents, inbound & outbound tour operators selling rest of Africa, overseas & Indian Ocean islands packages - afternoon session: **Table Cost:** USD800/ZAR15,200 (plus VAT for South African companies)

- 27 September: World Tourism Day
- 01 03 October: Magical Kenya Expo: Nairobi
- 07 09 October: ATTA Essence of Africa: Malindi, Kenya
- 11 13 October: Swahili International TravelExpo S!TE: Dar es Salaam

#### Wednesday, 22 October: Spotlight on Africa Travel TravelExpo: Maputo (Mozambique)

Targeting Maputo-based travel agents & tour operators who sell travel to overseas destinations, Indian Ocean islands, rest of Africa and domestic tourism: Afternoon session & Cocktail party for travel agents, corporates/Embassies/NGO's: **Table Cost:** USD810/ZAR14,800 (plus VAT for South African companies)

- 23-26 October: FIKANI Tourism Fair by INATUR
- 03 05 November: World Travel Market: London

## 2026

### Thursday, 22 January: Spotlight on East Africa TravelExpo: Arusha (Tanzania)

Engage with Arusha and Moshi-based travel agents, inbound & outbound tour operators selling rest of Africa, overseas & Indian Ocean islands packages: **Table Cost:** USD825 (plus VAT for South African companies)

> Afternoon session: 13h30 - 19h00: Gran Melia Hotel

## Wednesday, 11 - Thursday, 12 February: Spotlight TravelExpo: Nairobi (Kenya)

Meet Kenyan travel agents & tour operators selling regional & overseas travel & domestic tourism. Table cost: TBA

- > Wednesday: Spotlight TravelExpo: 09h00 16h30: Sarova Panafric Hotel
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- 17 February: Start of Ramadan
- 18 19 February: Z-summit Zanzibar
- 19 20 March: Eid Al Fitr

#### Saturday, 28 March: Spotlight on Africa TravelExpo: Windhoek (Namibia)

Targeting Namibian travel agents & tour operators selling travel to overseas destinations, Indian Ocean islands, rest of Africa and domestic tourism. **Table Cost:** USD700/ZAR12,700 (plus VAT for South African companies)

- > Saturday full-day session: 09h00 16h00: Windhoek Country Club Resort
- 03 06 April: Easter
- 06 08 April: ILTM Africa Cape Town
- 13 15 April: World Travel Market Africa Cape Town

#### Tuesday, 21 April: Spotlight on Africa TravelExpo: Accra (Ghana)

Meet Ghana-based travel agents & tour operators selling travel to overseas destinations, Indian Ocean islands, rest of Africa and domestic tourism. **Table Cost:** TBA

04 - 07 May (TBC): We are Africa











- 04 07 May: Arabian Travel Market: Dubai
- 11 14 May (TBC): Indaba Durban
- 05 07 June: Karibu-Kilifair: Arusha

Thursday, 18 - Friday, 19 June: Spotlight on Africa & Overseas Destinations TravelExpo: Gaborone (Botswana)

Engage with Botswana travel agents, inbound & outbound tour operators selling regional, overseas and domestic tourism: **Table Cost:** TBA

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- > Thursday, 18 June: Evening networking party for top travel agents
- > Friday, 19 June: Spotlight TravelExpo: 09h00 16h30
- 29 30 June: ATTA Experience London

**July (TBC): Spotlight TravelExpo: Harare (Zimbabwe):** Meet Zimbabwean travel agents & tour operators selling regional, overseas travel & domestic tourism: **Table cost:** TBC

> Afternoon session: 12h00 - 17h00

#### Late July (TBC): Spotlight on Africa & Indian Ocean Islands TravelExpo: Dar es Salaam (Tanzania)

Engage with Dar es Salaam-based travel agents, inbound & outbound tour operators selling rest of Africa, overseas & Indian Ocean islands packages - afternoon session: **Table Cost:** USD800/ZAR15,200 (plus VAT for South African companies)

**Late August: Spotlight TravelExpo: Kampala (Uganda):** Meet Ugandan travel agents & tour operators selling regional, overseas travel & domestic tourism: **Table cost:** USD800/ZAR15,200 (plus VAT for South African companies).

> Morning session & lunch: 09h00 - 14h00:

# Mid September (TBC): Spotlight TravelExpo: Nairobi (Kenya)

Meet Kenyan travel agents & tour operators selling regional, overseas travel & domestic tourism. **Table cost:** USD1,850/ZAR35,000 (plus VAT for South African companies)

- Tuesday: 18h00 20h00: Networking cocktail party for exhibitors & directors of key travel agencies and inbound tour operators
- Wednesday: 09h00 16h30: Spotlight TravelExpo
- > Thursday: 09h00 16h30: Spotlight TravelExpo

## Wednesday, 21 October: Spotlight on Africa TravelExpo: Maputo (Mozambique)

Targeting Maputo-based travel agents & tour operators who sell travel to overseas destinations, Indian Ocean islands, rest of Africa and domestic tourism: Afternoon session & Cocktail party for travel agents, corporates/Embassies/NGO's:

**Table Cost:** (TBA)

#### DATES ARE SUBJECT TO CHANGE AND COSTS ARE PROVISIONAL









ATTENTION: Derek Houston   Email: derek@houstonmarketing.co.za   Tel: +27 12 665 0896
We would
like to exhibit at the following workshops
like more information on the following workshops
like to request additional representatives
2025
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Table cost: USD850/ZAR15,950 (plus VAT for South African companies)
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African companies)
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COMPANY NAME (to appear on the invoice):
CONTACT PERSON:
POSTAL ADDRESS:
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Tel: Fax:
accept the Terms and Conditions as listed on the website: <a href="www.houstonmarketing.co.za/spotlight-workshops/terms-conditions/">www.houstonmarketing.co.za/spotlight-workshops/terms-conditions/</a>
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PLEASE NOTE: All quoted costs are excluding South African VAT payable by South African

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# RAND/DOLLAR EXCHANGE RATES DISCLAIMER

Houston Travel Marketing Services reserves the right to increase the Rand cost of the workshops due to fluctuations in the exchange rates.

<u>Table costs include 2 representatives</u> - additional representatives will be charged for to cover catering expenses. See the relevant workshop for cost.



